

Leveraging Mobile to Drive Customer Interaction in a Low-Engagement Industry

Sanjay Gupta Executive Vice President Marketing, Innovation & Corporate Relations Allstate Insurance Company



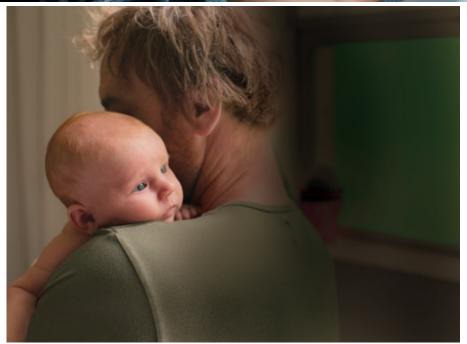
Good Hands for the Good Life



Addicted to our mobile phones...

221 Times a Day!



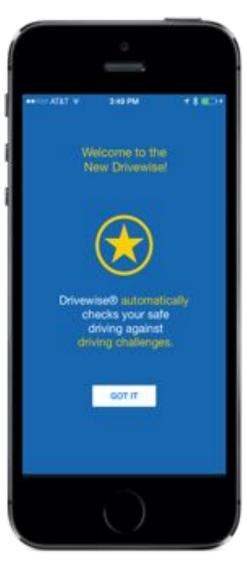


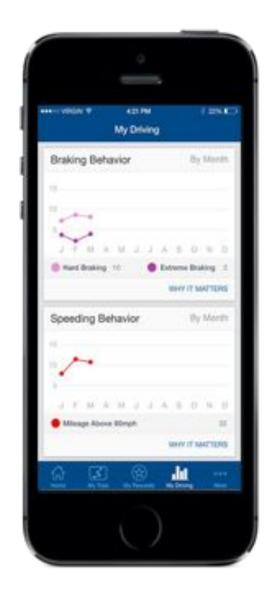


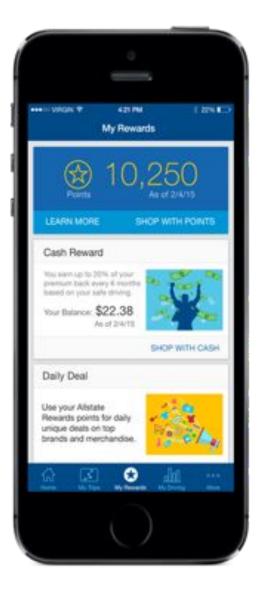














star driver

EMPOWERING & RESPECTING TEENS







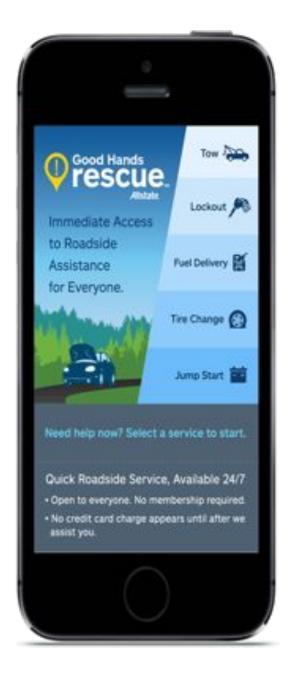


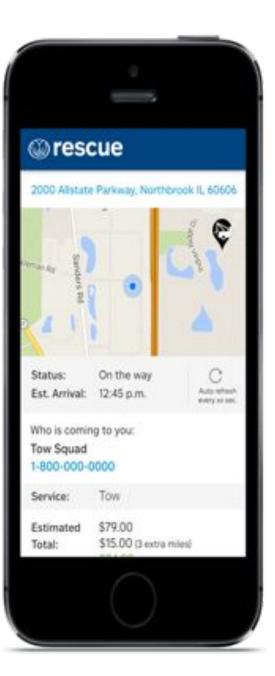
QuickFoto Claim App

- Start a claim with your smartphone
- Upload photos of vehicle damage
- Real-time claim status updates



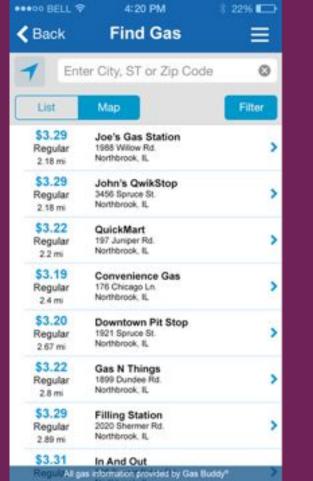
Good Hands rescues Allstate.

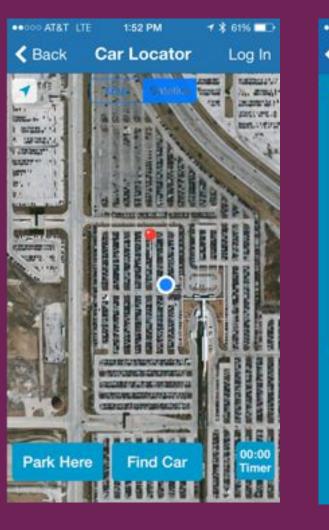


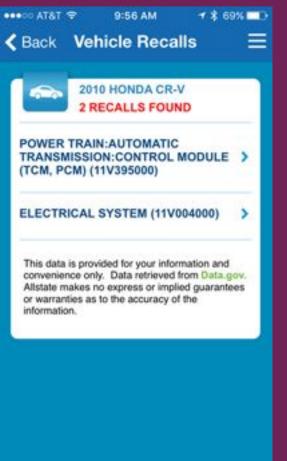


Allstate Mobile App



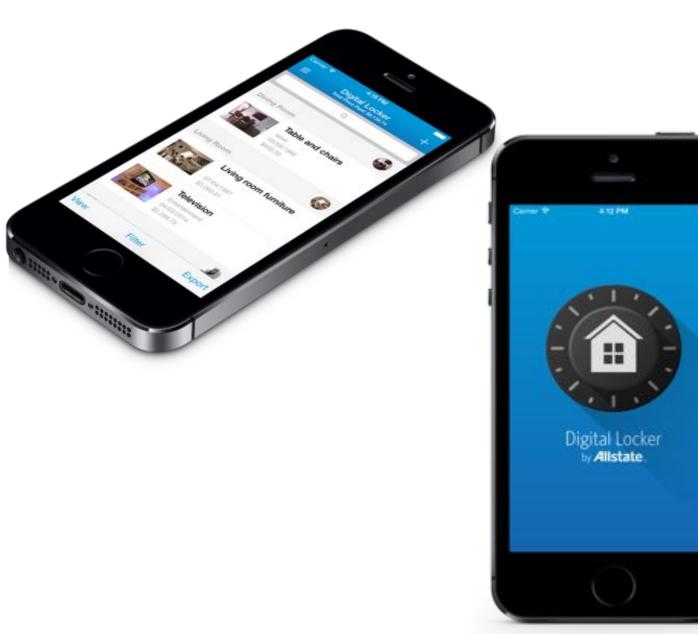








Allstate Digital Locker

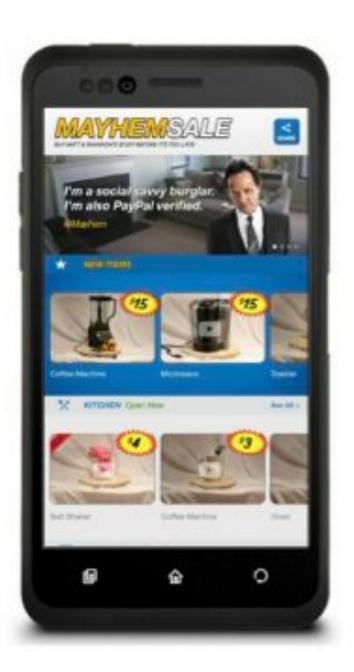


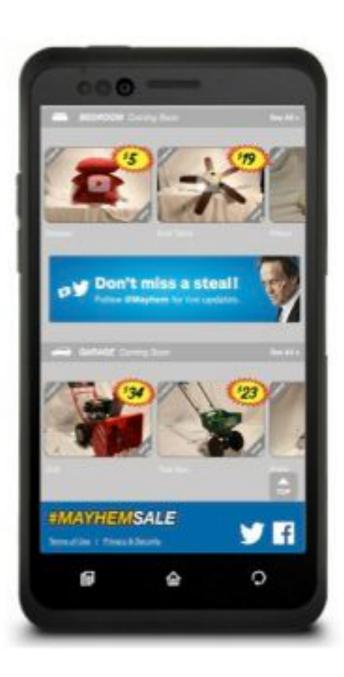


- Easy to use, yet powerful
- Create detailed inventory of your personal property
- Data always accessible via your smartphone

Project Aware Share –"Mayhem Sale"

- 2015 Allstate Sugar Bowl Promotion
- Education campaign Safely manage personal information on social media
- 30 million hits to site
 - 78% via mobile!





Skip at Your Own Risk — Mayhem "Skip Punishment" Video



