

# Mobile Research Data SA

Useful extractions from Amps

#### Growth of unique cellular phone access in SA

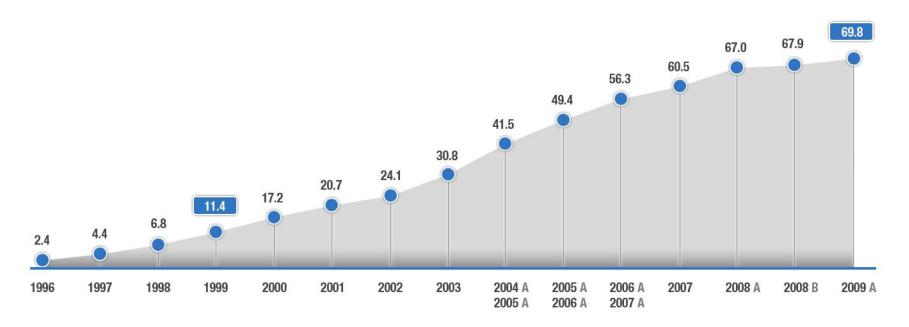


1999

11% of SA adults had access to (at least one) cellphone.

#### 2009

70% of SA adults use a cellphone.



Percentage of unique cellphone users

## Growth of unique cellular phone access in SA among the economically active population

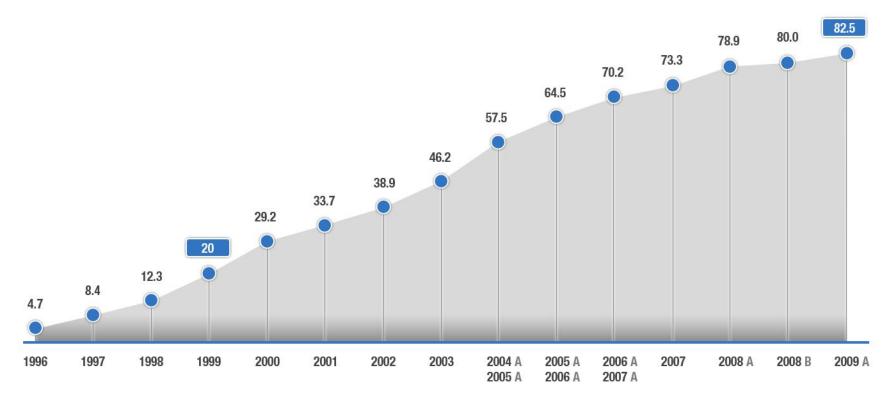


1999

20% of SA working adults had access to (at least one) cellphone.

#### 2009

82.5% of SA working adults use a cellphone.



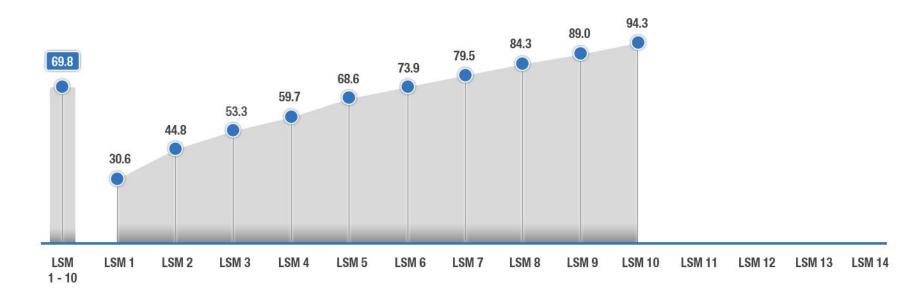
Percentage of unique penetration of economically active users

## Penetration of cellular phone ownership in SA



By LSM

70% of the SA population has access to a cell phone



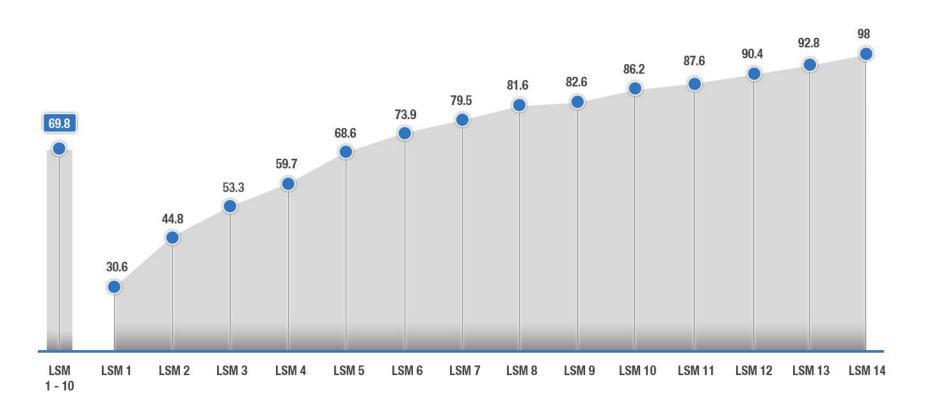
Percentage of penetration

## Penetration of cellular phone ownership in SA



#### By expanded LSM

#### 70% of the SA population has access to a cell phone



Percentage of penetration

#### In South Africa today...



There are almost **twice** as many cellphones as there are TV sets

There are more than **four times** as many households with a cellphone than computer

**44% of e-mails** are sent and received from a cellphone

SMS text messaging is used by almost **four times** more people than email

There are **5.3 times** more homes with cellphones than landline telephones

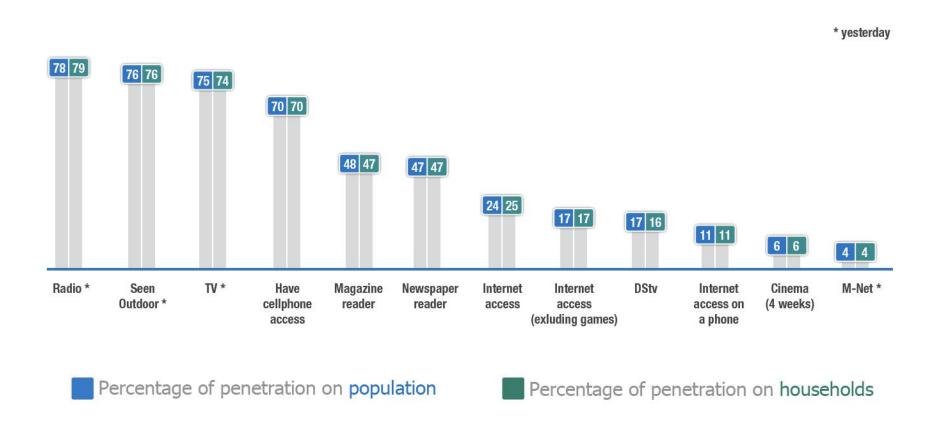
There are **almost six times** more cellphone subscribers than Internet users

#### Media type usage among SA adults



Cellular phones have not been around nearly as long as other traditional media and already their usage is among the top media types and growing every day.

Other electronic media have not shared cellular technology's popularity.



#### Media type usage among SA adults



By LSM (Percentage using media)

	Cell phones	Radio	TV	Outdoor	Newspaper	Magazine	Cinema	DSTV	M-Net	Internet (excluding for playing games)	Internet access on cellphone
Total	70	78	75	76	47	48	6	17	4	17	11
LSM 1	31	42	7	35	5	11	0	0	0	0	0
LSM 2	45	63	28	48	8	15	1	0	0	1	1
LSM 3	53	73	52	59	22	28	0	2	0	2	2
LSM 4	60	73	65	71	28	31	1	2	0	3	2
LSM 5	69	81	84	83	45	45	2	8	0	5	4
LSM 6	74	82	88	83	55	52	5	10	1	13	10
LSM 7	80	82	90	85	68	63	9	21	4	22	16
LSM 8	84	82	91	84	69	68	12	31	6	34	24
LSM 9	89	86	91	82	73	74	18	50	13	45	28
LSM 10	94	87	91	86	75	78	24	71	22	69	38

ice cold	ce old cold		luke warm	warm	hot	very hot

After less than **two decades** in existence, cellular phones are a "hot" medium.

They are the **only media type** to have almost **total saturation** in LSM 10.

Cellphones are a **unique** medium - no other media type has taken off as quickly and intensely.

Cellphones have **comparable levels of penetration** to the main traditional electronic media.

## Media type usage among SA adults



By LSM (Percentage using media)

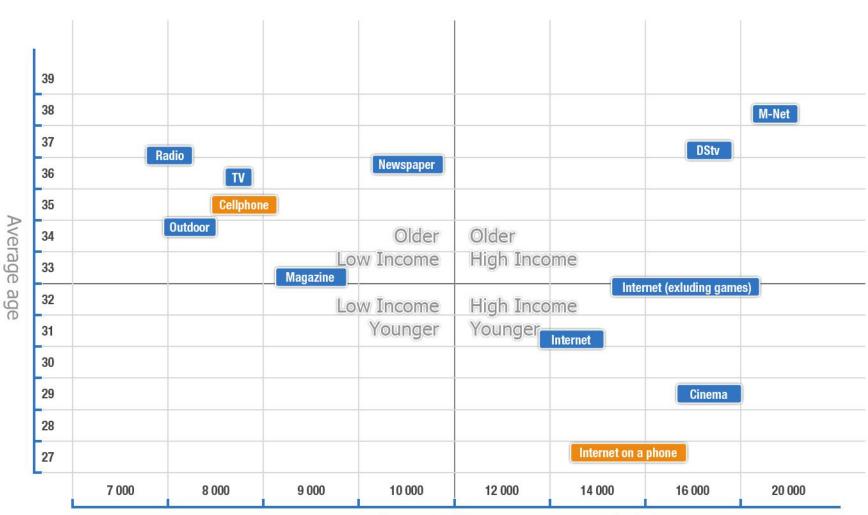
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LSM 10	86	82	92	84	70	69	13	37	8	37	26
LSM 11	88	86	90	83	73	73	16	42	10	40	24
LSM 12	90	85	92	82	72	76	20	58	17	51	31
LSM 13	93	86	91	85	74	75	19	68	20	63	35
LSM 14	96	89	90	87	76	81	30	75	25	75	41
	ice cold	ice cold cold		medium	luke warm	war	m	hot	very hot		

Cellphones are the **only media type** to have almost **total saturation** in LSMs 13 + 14.

#### **Positioning Map of users of various media:**



#### Age and Income

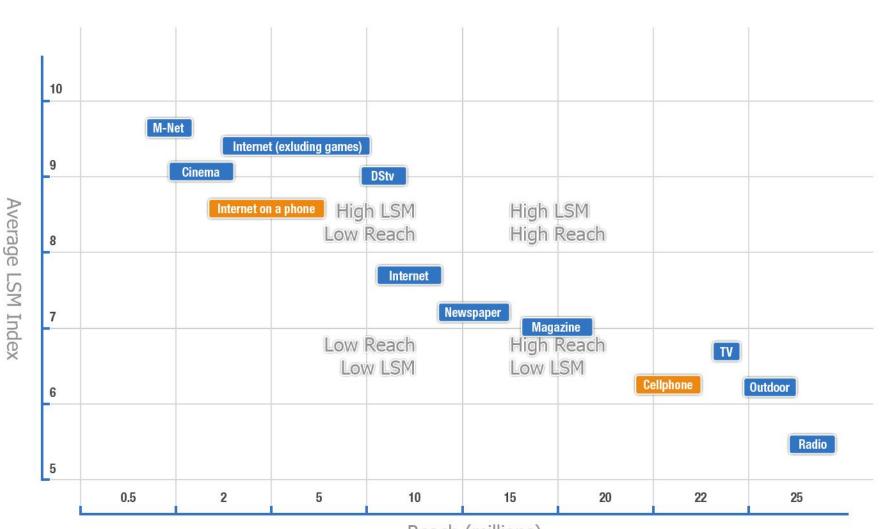


Average household income per month (R)

#### **Positioning Map of users of various media:**



Reach and LSM (LSMs 1-10)

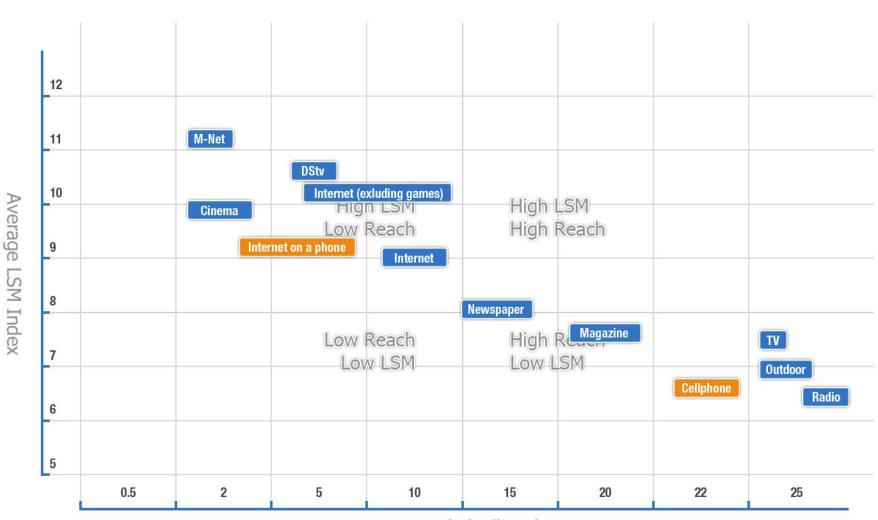


Reach (millions)

#### **Positioning Map of users of various media:**



Reach and LSM (LSMs 1 – 14)



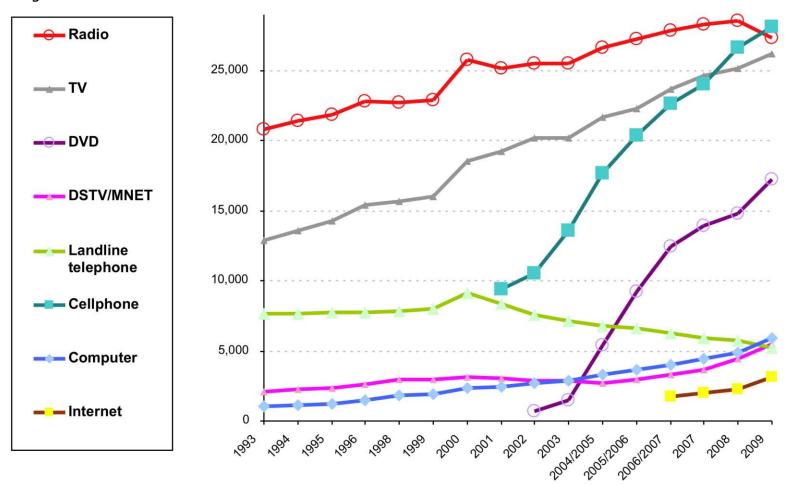
Reach (millions)

#### **Access: Population**



Population in SA with entertainment / communication technology in their household

Figures in 000s



#### **Cell phone users**

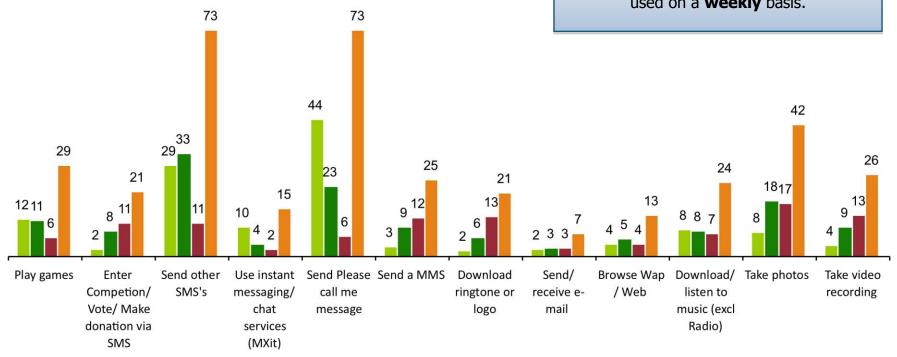
#### mma™ mobile marketing association

#### **Activities on their phone**

Sending **MMSs** / downloading **ringtones** / **video** recordings are more likely to be done on a monthly basis whereas chat applications such as MXit and playing games are done more frequently by those who use them.

Sending **SMSs** and **Please Call Me's** are the most popular activities.

Taking photos and browsing are likely to be used on a **weekly** basis.



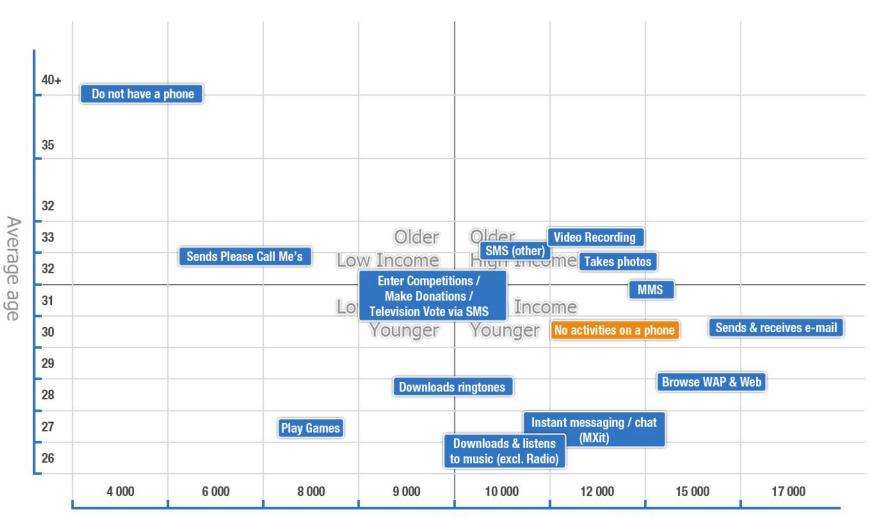
■ Daily ■ Weekly ■ Monthly ■ At least monthly

#### **Positioning Map of various user activities:**



14

#### Age and Income

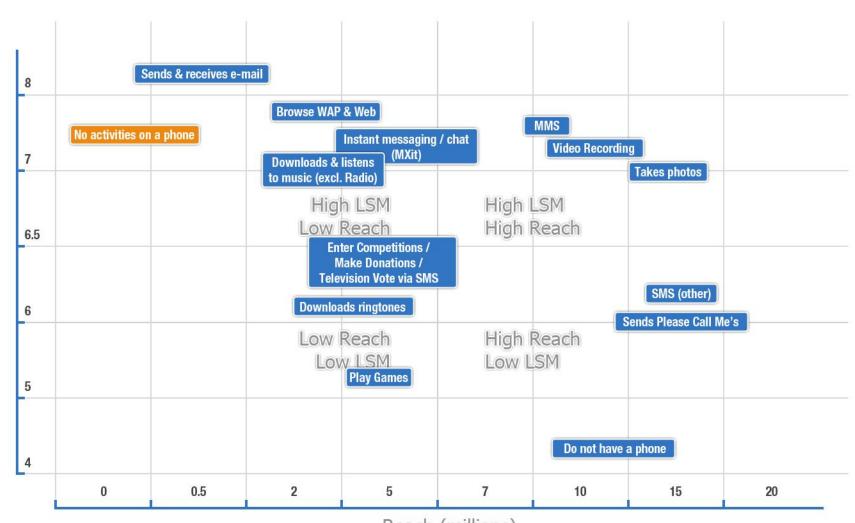


Average household income per month (R)

#### **Positioning Map of various user activities:**



Reach and LSM (LSMs 1-10)



Reach (millions)

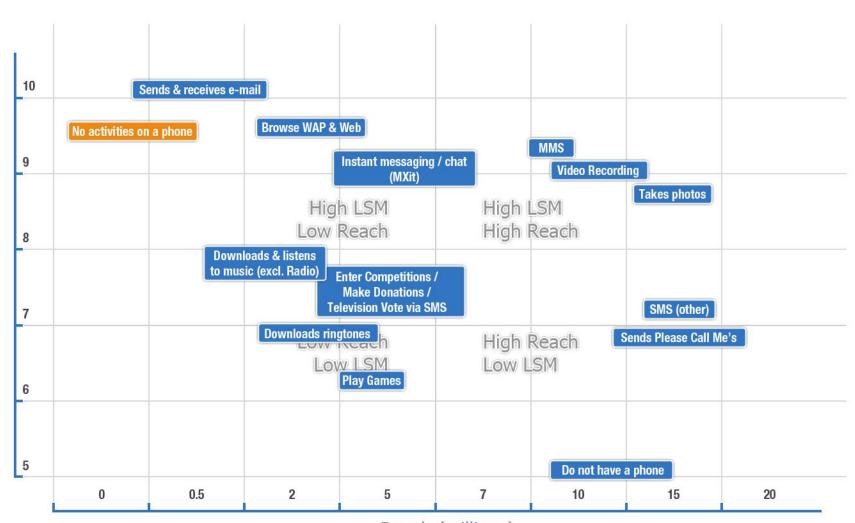
Source: AMPS 2009 A

Average LSM Index

#### **Positioning Map of various user activities:**



Reach and LSM (LSMs 1 - 14)



Reach (millions)

Source: AMPS 2009 A

Average LSM Index