

Mobile Centric World

Jay Fowdar – Chief Product Officer



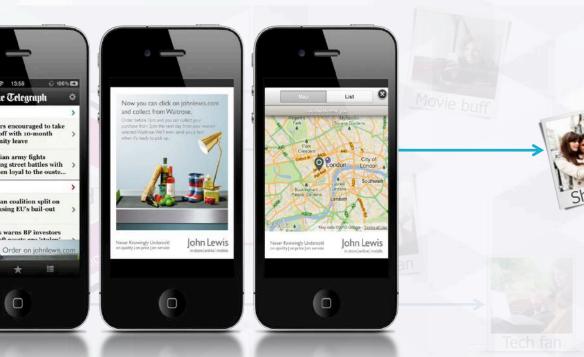
Who we are

right place

Byyd connect brands with their audiences

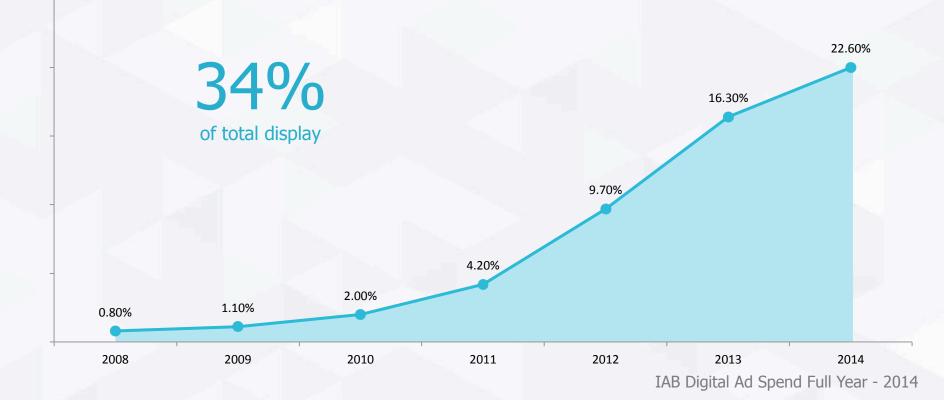
right user right time in the at the Programmatically delivering relevant adverts to the







Mobile Share of Digital Spend is Increasing





The future

Mobile dominates usage



Global connected device data traffic per month



Smart Devices Vs Desktop



Device identifiers







The Future of Devices



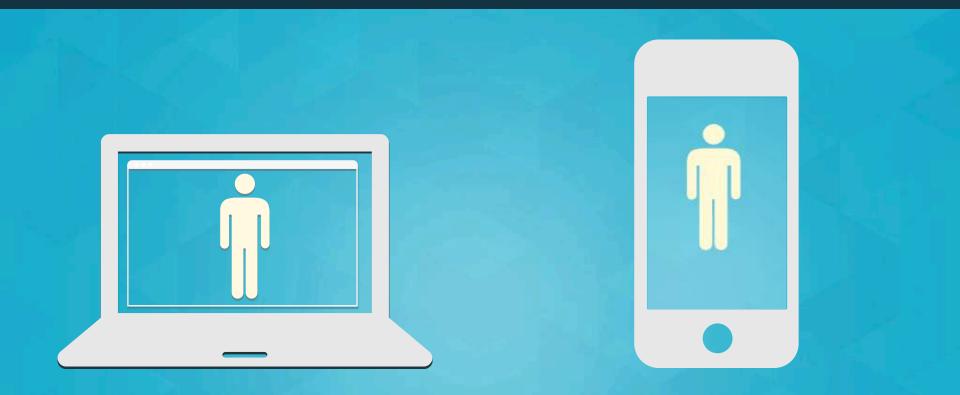








Device identifiers

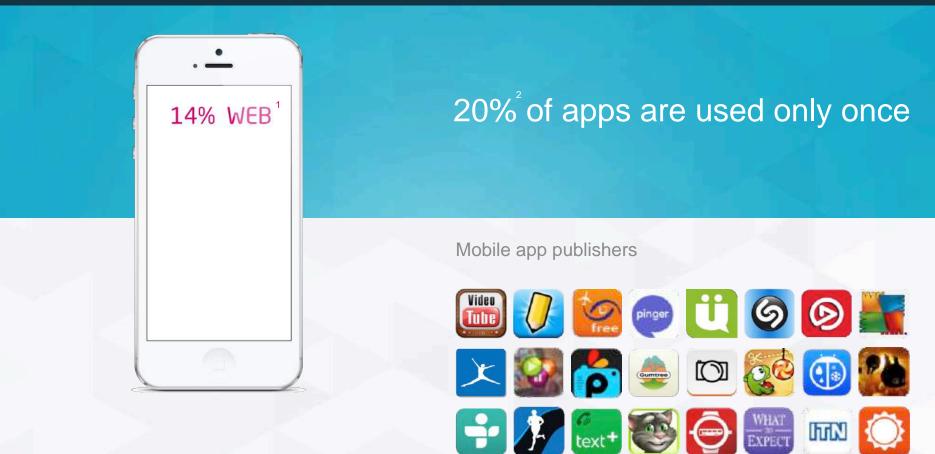


PC device – users use a single browser to surf the internet, in an environment where cookies work

Mobile Device – Each App is considered to have its own unique browser. One device can be considered as many users







¹ Source: Flurry Analytics, comScore, NetMarketShare - 2014. ² Source: http://info.localytics.com/blog/app-retention-improves localytics 2014



New data signals

900

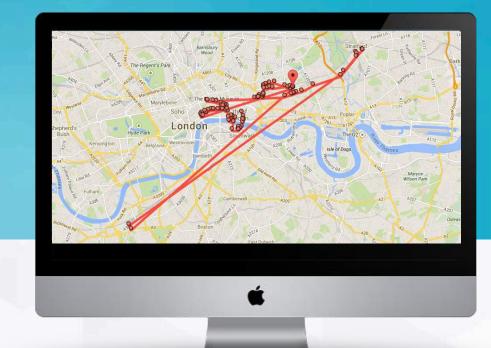
- Over 14,000 difference devices
- Infer interests from in App activity
- Information about the user from the App
- Data on users location



iOS v Android Location History

SETTINGS > PRIVACY > LOCATION SERVICES > SYSTEM SERVICES > FREQUENT LOCATIONS

https://maps.google.com/locationhistory/b/0

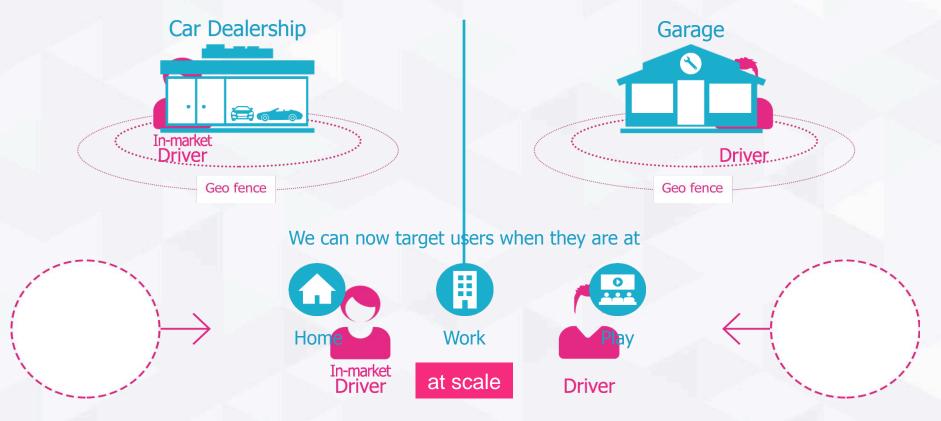






Understanding Audiences using Locations

Segment audiences that have been to physical locations

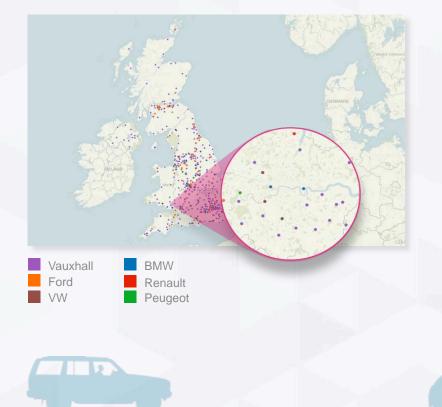




Auto audiences

Target audiences using showroom locations & users who have visited them

.



	# of POI's	Audience devices
2 VAUXHALL	403	39,380
Ford	107	12,410
	53	10,902
Ö	49	14,716
	30	6,440
PEUGEOT	29	9,284
Total	671	93,132

* Figures correct as of Q1 2015, Byyd-Tech.



Motor Homunculus

Humans love to touch and feel with their hands



Creativity

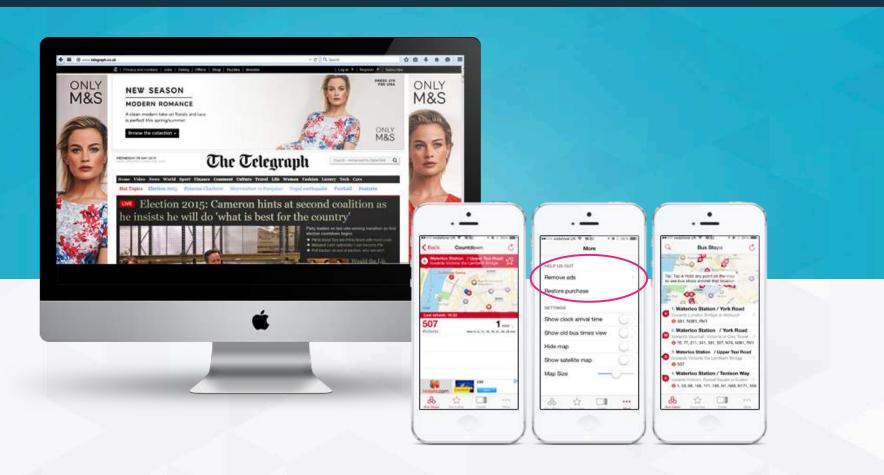
Mobile ads that bring high engagement, interaction and brand awareness



- Gyroscope
- Accelerometer
- Location enabled
- Haptics / vibration
- Social integrations
- Wi-Fi aware
- Voice interaction
- Multi-touch
- Camera



The value exchange





Ad blockers



- 144m active adblock users
- Peak usage is with 18-29's
- 45% of blockers just don't want to see adverts
- 20% say they would pay for ad free content

= 0







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