



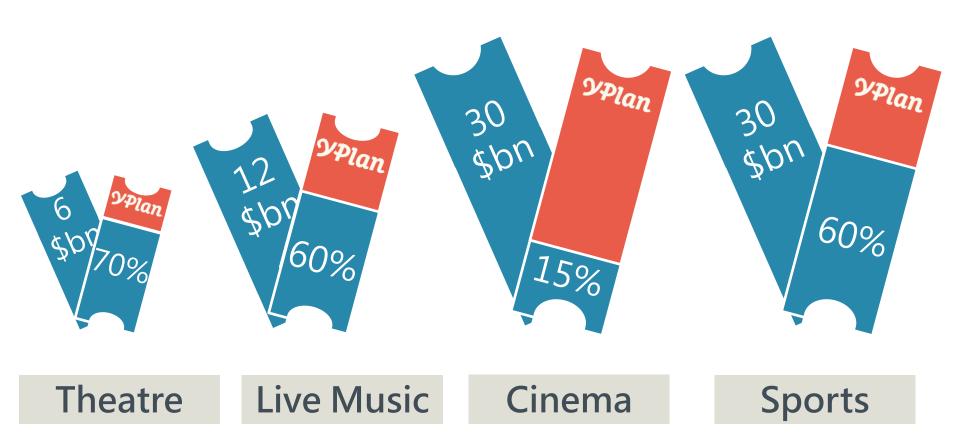
# Problem: No last-minute event marketplace existed







## Meanwhile, the \$80bn industry was under-utilised



#### Enter YPlan...



Spontaneous inspiration



2-tap booking process



Paperless ticketing



# What are you doing tonight?

## Recent recognition

#### YPlan is fast becoming a household name



"Spontaneity app makes planning ahead so passe"



"One of the seven hottest global startups of 2013"



"18 apps we couldn't live without in 2013"

#### **Mashable**

"London's hottest startup"



"Editor's choice"



"Best Entertainment App 2013"
– 2012's winner was the BBC

Stephen Fry

"YPlan - now that's a seriously good app. Last minute events London of all kinds booked in seconds. Damned smart"

Pharrell Williams

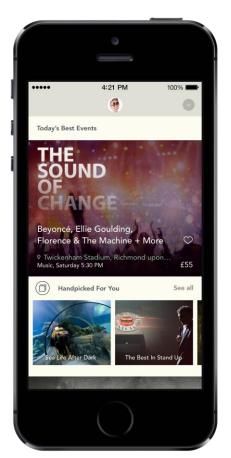
"YPlan offers a concise list of the best NYC nightlife in one app... genius"

#### 100% Mobile: for better or for worse



2012

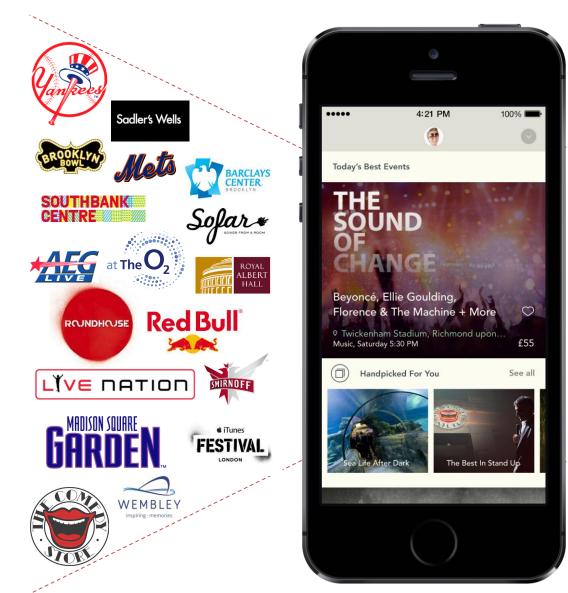


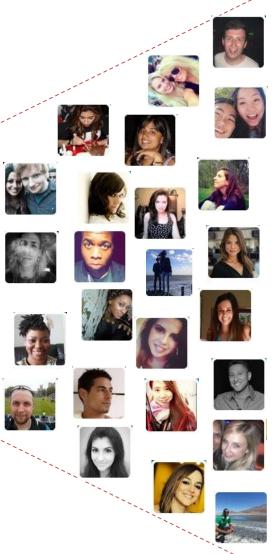




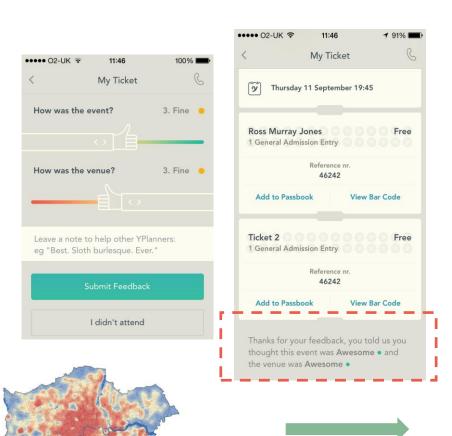
### Suppliers

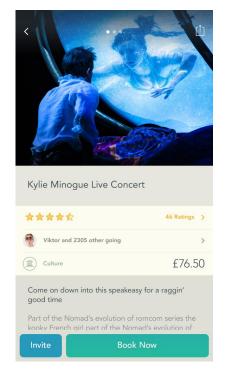
#### Customers





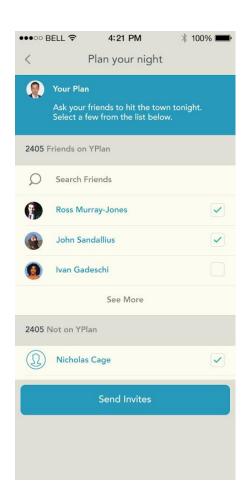
## Real time user feedback allows us to optimise experiences

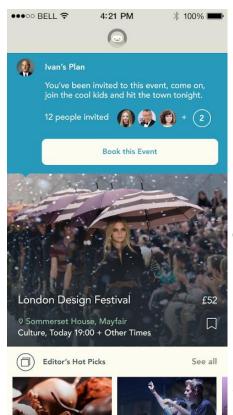






## We offer a natural platform for social sharing





Well over half of Gen Y trust user-generated content more than any other source.

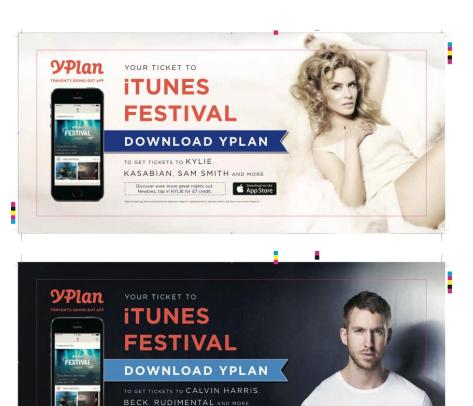
When a customer makes a booking on YPlan, all their friends get immediately notified via push and on fb

We also offer the ability to group plan and share tickets with friends

#### Mix of Digital, Above the Line, Stunts







App Store



#### Have some Fun!



Code: PBRIFFETT

@peterbriffett